

Why Tony Jeary?[™]

Coach To The World's Top CEOs

For nearly 25 years, Tony has positively impacted millions, and has personally influenced tens of thousands around the globe in over 3 dozen countries, through over 30 books, and thousands of unique sessions.

He has accumulated thousands of testimonials and endorsements as a result...below are a sampling of 100 of them, validating his commitment to value, speed and bottom-line results!

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"Tony shows us presenting is not just about being on stage, it's about communicating our ideas in ways that inspire the enthusiastic support of others in all aspects of our lives. This is an important lesson for any winner."

— Denis Waitley, author of *The Psychology of Winning*

"I am not only impressed with your coaching skills but more importantly with your commitment to supporting your clients and building a true partnership. I am convinced that with your help and support, my team and I are now better able to communicate the value of our business with associates, stockholders, and analysts."

— Tom Grimm, President and CEO, SAM's Club

"You and your staff are truly a team of life-changing individuals. I had absolutely no idea of what to expect as I stepped into the world of Mr. Presentation™. I have never been exposed to a more results-oriented day."

— Chris Roberts, VP Marketing, MASTERGUARD, LP

"Your keynote speech on *Success Acceleration* was extremely well-received by our members, in fact, your evaluation reflected some of the highest scores any of our speakers have ever received. On a scale of 1-5 (with 1 being outstanding and 5 being poor) your overall rating was a 1.05!"

— Lynn A. Heckler, VP of Programs, SHRMA

"It's my pleasure to acknowledge Tony Jeary and his fantastic work as a first rate business consultant and personal coach. He is a man with a deep well of skills and a treasure trove of abilities found only in those few who have persevered to achieve great success."

— Dr. Robert Schuller, Crystal Cathedral

"In regard to the marketing materials that your team has helped my company develop: I will net an additional 500K in net profit from the experience with your consulting and the package of best practices."

— George Burke, Burke Painting, Inc.

"Presentations are a master life skill. *Life Is A Series of Presentations* is an excellent tool to significantly increase your influence and effectiveness both personally and professionally."

— Dr. Stephen R. Covey, author of *The 7 Habits of Highly Effective People*

"Tony was a big hit within PepsiCo; he was the talk in the hallways! Normally we have people come in and they end up not being very good...but our people here are talking about how great you were and how valuable the day was!"

— Charles Dents, Group Manager, PepsiCo

"I have never received so much positive feedback on a single speaker."

— Bill Todd, Marriott Hotels

"Your time, dedication and long working hours truly made this event a success. Launching three courses in four languages in less than 60 days was an amazing task."

— Jeff Woods, Daimler Chrysler

"The enthusiasm and motivation you brought to this session certainly simulated an incredible amount of excitement and participation."

— Regina Younger, McDougall Littell, A Houghton Mifflin Company

"Tony's 3-D Outline™ is perhaps the best time-saving tool I have ever seen to better prepare presentations."

— Mary Kay Cosmetics

"Every time you touch a life you are making a presentation, so make it good! Tony's eight essential practices can help you do just that."

— Ken Blanchard, coauthor of *The One Minute Manager* and *Whale Done*

"No endorsement can do this tremendous book (Tony's *Life Is A Series of Presentations*) justice. Please, please read and share it."

— Charlie "Tremendous" Jones, author of *Life is Tremendous*

"Tony Jeary is a walking talking embodiment of success"

— Brian Tracy, author of *Goals*, Brian Tracy International

"You are the most proactive consultant with whom I have ever worked. You have given us practical tools and systems that rather than be just "theory" -really work. I have found you to be a results-focused partner and always looking for ways to add value."

— David Wentz, President, USANA

"Will it play in Peoria? Tony Jeary played in Peoria. He came, engaged, motivated and energized over 120 of our top business unit leaders. He set a new standard that other service providers must now try to achieve."

— Brian Gareau, Corporate Engagement Consulting, Caterpillar

"When I attended one of Tony's seminars, I was impressed by his ability to make each participant feel important and his ability to provide value beyond expectations. Once I was ready to take my career to the next level, Tony was the obvious choice. My staff and I have benefited in ways that not only increased our revenue, but have provided the opportunity for steady streams of passive income."

— Susan Fletcher, Ph. D.,
Professional Speaker

"Whether you are in sales or a CEO of a billion dollar corporation, let Tony Jeary be your personal coach."

— Mark Victor Hansen, author
of *Chicken Soup for the Soul*

"Speaking is a skill, which means it can be learned especially if you have the right teacher. Tony Jeary is the right teacher."

— Zig Ziglar, author of *Better than Good*

"I encourage you to try the Jeary Theory—practical effective steps to make your presentations effective."

— John C. Maxwell, author of
The 21 Irrefutable Laws of Leadership

"You bring a whole new meaning to efficiency and effectiveness."

"Your library of information, ideas and systems is a real treasure. Your one-on-one coaching is absolutely the best!"

— Morris Sims, Corporate Vice President, New York Life

"You bring professionalism, expertise, knowledge and the gift of self to grow the human potential."

— Susan Abar, VP Dr. Pepper/Seven Up

"Your tips and techniques are extremely beneficial and will contribute to the employees' success."

— Kristy Derrington, Mary Kay

"What a Day! In fact what a week of work in one day! You bring all new meaning to efficiency and effectiveness."

— Joel Barker, futurist and author of *The New Business of Paradigms*

"Clear, concise, helpful informative presentation that will improve my effectiveness in presenting and preparing presentations."

— P Gibbons, AVP, Advanced Planning, New York Life

"Your content and approach hit the mark with a seasoned group of sales professionals, getting them to see the opportunity for improvement."

— Kent Reyling, Director, Product Sales Support, Kimball Office

"Now we have the steps to market ourselves; now we have a BRAND. There were so many ideas before, and now it's all organized."

— Chip & Kim, Million Dollar winners of CBS's *Amazing Race*

"You gave me ideas about branding myself as a wellness physician and suggested opportunities that I didn't even know existed."

— Dr. Delia M. Garcia, MD, FACR St. Louis Cancer & Breast Institute

"As you guided, I never felt you were imposing anything on us, but were offering options and suggestions for our choosing. The speed and clarity with which you worked were highly professional, allowing us to use our time efficiently and effectively."

— Ronald L. Harris, EVP, CEO, Criswell Communications

"My return on investment for my studio day has been exponential."

— Mark Magnacca, speaker and author of
The Product is You and *The SO WHAT Factor*

"This has been very powerful by compressing the time; high-value. I'm leaving pleausurably overwhelmed."

— Commander Rick Searfoss, Astronaut

"What I ended up with after 7 hours was more than I could have accomplished in the next 3 months alone."

— Neil Wood, Executive with AIM Investments and author of *Working Smarter*

"I learned that every conversation, e-mail, conference call and speaking engagement is a presentation that needs to be mastered."

— Patty Higgins, Reg. VP, BeautiControl

"You and your team's skills are absolutely amazing."

— Coleman Peterson, Former EVP of Wal-Mart

"Everybody knows that to reach the top these days, you have to acquire the ability to speak in public. Tony Jeary will help one learn the skill."

— Terrance J. McCann, Executive Director, Toastmasters

"Tony Jeary is a true student of success—and a man who lives out his studies. Tony is full of simple ideas that will help you attract success faster."

— Jim Rohn, Philosopher

"*Success Acceleration* is based on the most sound principles of all times. It will help you determine the best use of your God-given talents, which will naturally speed up your rate of success."

— Tom Hopkins, author of *The Art of Selling*

"Tony's ideas covered in *Life Is A Series of Presentations*, and the preparation he provided me at his Success Acceleration Studio, allowed me to deliver one of my finest presentations ever!"

— Stephen Ray, Sr. VP, New York Life

"Well worth the time. In fact, investing 8 hours will save you much more than 8 hours in meeting effectiveness."

— Michael Webb, Manager Process Development, PepsiCo

"Tony's approach makes the presentation process much easier and much more effective."

— John Perry, Director of Sales, PCSU Financial Services

"Tony brings the presentation subject into my heart and I know it will have a very significant impact in my life for many years to come."

— Bo Ji, Innovation Finance, Wm. Wrigley Jr. Co.

"We discovered Tony Jeary over five years ago and his principles have raised our level of competence and confidence to be more connected to our associates, our members and our families."

— **Celia Swanson, Executive VP, Sam's Club Marketing and Administration**

"I have found Tony's insights into inspiring audiences to be both practical and helpful."

— **James O'Connor, President Ford Division**

"Almost nothing good in life happens without a presentation of some sort. Helping others understand that is what Tony Jeary is all about."

— **Scott Klein, President, EDS Retail**

"Tony Jeary has provided us with a road map to master success both personally and professionally."

— **Bob Burg, author of Endless Referrals & Winning Without Intimidation**

"Tony Jeary is brilliant as a coach, consultant, instructor, and author on preparing and delivering powerful presentations."

— **Carson Thompson, former Chairman and CEO, The Bombay Company**

"Tony's book is all you need to learn the transformational skill of persuasion. Grab it, read it, keep it close for reference."

— **Nido Qubein, Founder of National Speakers Association Foundation, Chairman of Great Harvest Bread Co.**

"If you want to become more successful...read this book! Tony Jeary clearly explains how you can achieve your goals by maximizing every personal and professional encounter."

— **David Cottrell, Author of Monday Morning Leadership**

"Presentations can make a considerable difference in the successful delivery of a product, and I'm confident that the use of Tony's techniques and training will substantially increase our presentation effectiveness."

— **Terry Smith, President, Federal Home Loan Bank**

"Tony Jeary is masterful whether consulting one-on-one with an executive, a group, or delivering a speech to a large audience. He lives his message."

— **Christine Glasco, VP, Exec. Advisor, Center for Executive Options**

"Presentation effectiveness has made a huge impact on both my personal and professional life. Tony Jeary and his practices can help everyone in this often overlooked area of life."

— **Mike Reeves, Retired Sr. VP, New York Life**

"A great book for all of us who interact with people on a daily basis. Simplify the communication process and enrich your life. Read *Life is a Series of Presentations*."

— **Elaine St. James, Author of Simplify Your Life**

"A life changing book. (*Life Is A Series of Presentations*) for anyone who's ever sweated the small stuff before and during a presentation."

— **Richard Carlson, author of Don't Sweat the Small Stuff... and Its all Small Stuff**

"I want to congratulate you on a fantastic effort. In my 10 years of training I have not seen a better 'how to' guide to effective presentations."

— **Jack Landry, Nat'l Sales Training Manager, Verizon**

"It has been a great year, I am building a great team of agents, and have one of the highest retention rates in the company. I just finished making a recruiting CD for women with NYL. I want to thank you, as you were most instrumental in getting my career going."

— **Marilyn Arnold, NYL**

"You definitely helped us clarify and dimension what we need to do to succeed with our mission, and you served up some good resources for us to use as well. We returned full energized to take on the challenge and win."

— **Bob Frey, Manager, Marketing and Sales, Ford Asia Pacific**

"You surprised me. I didn't expect your generosity...with great ideas, book summaries, marketing suggestions and a whole lot more. I drove away excited about the possibilities."

— **Greg Stephenson, Dallas Prompter**

"Thanks for your expert guidance and mentoring. We have worked with your team for over 10 years and are always amazed at the benefits we receive each and every time."

— **Scott W. Wiggins, Exec. VP, ASI Business Solutions**

"Tony, you are a 100% class act...you gave 2000% today...you deserve a huge round of applause for your success in Toastmasters."

— **Eric Taylor, Founder and CEO of Empowerment Group**

"Your work associated with Hillwood's end of the year "continuous improvement" retreat was outstanding. You have a style that instills energy and confidence into our associates while allowing them to understand the importance of self improvement."

— **Michael K. Berry, President, Hillwood Properties, a Perot Company**

"It wasn't a good conference—it was a GREAT conference!"

— **Jan Burton, Symbol Technologies Europe**

"Everyone was very pleased with the workshop. I am receiving e-mails from the group stating how much they learned from the session."

— **Maxine Phillips, HR, Sony Ericsson**

"I am writing to express my deepest gratitude for the way you helped me clearly define my role and mission. I'm now able to connect and cascade my entire message in a way that is much more clear for my clients."

— **Jim Munchbach, CFP State Farm Insurance**

"Just seeing you inspires me...I never cease to amaze at your insight and drive."

— **Vince Poscente, author of *The Ant and The Elephant***

"How invaluable you have been to me and my career over the last several years...your planning and processes have not only helped me to develop my practice, but helped me in my career at GE Financial as well as drive my staff and entire team. You are my respected coach and secret weapon."

— **Douglas B Hamm, former Division VP, GE Financial**

"You work at lightning speed, and that's energizing."

"Thank you for all you did for our company. Our new website is great and that is thanks in a large part to your leadership."

— Gary Lawrence, President, First Broadcasting

"What a difference a year makes. A year ago I came to you to solicit your help in launching my new career. The result... I wrote and published my book, *Lessons in Loyalty*, within 4 months."

— Lorraine Grubbs West, former Exec VP, Southwest Airlines, current author and speaker on *Lessons in Loyalty*

"During our session, you and your staff helped design a roadmap for my book, personal brand, and marketing initiatives. You gave me a very useful list of resources to help me once I left your session. It was what I needed to take the first step. I'll never forget how excited I was to get all the things you gave me. I felt like Christmas had come early. I believe that because of the information and resources you provided me that day, you probably cut a year off my start-up learning curve."

— Lorraine Grubbs-West, former Executive for Southwest Airlines, current author and speaker on *Lessons in Loyalty*

"Now here I am, one year later and the book is selling well (I recouped my investment within the first 3 months of publication). I have started doing some consulting and public speaking. I recently came back to ask for more help from you in the public speaking arena and once again, you provided me with incredibly helpful information. Bottom line, Tony, the time and money spent with you is some of the best money I have spent. You truly delivered way above and beyond my expectations. I also like knowing you are there on an ongoing basis to help throughout the year via e-mail or phone."

— Lorraine Grubbs-West, former Executive for Southwest Airlines, current author and speaker on *Lessons in Loyalty*

"Since we began working together in 1999, I have visited you every year for a strategic planning and brainstorming session. Each time I left our meeting with renewed enthusiasm and clarity about what I wanted to accomplish."

— Mark Magnacca, President, Insight Development Group, Inc.

"That was a GREAT meeting. I have not had so much \$/minute value ever! Great ideas, great contacts and great action items."

— Carson Conant, EVP, Nightingale Conant

"What a day! In fact, what a week of work done in a day! You bring all new meaning to efficiency and effectiveness. You and your team operate in Tech Time by using technology to find quality solutions."

— Joel A Barker, Futurist Author of *The New Business of Paradigms*

"Whew! I thought we did a lot in a little time. I had very high expectations and you met them all. In addition, we learned some very key insights, tools and techniques that will save us both time and money."

— Tom McGehee, Wildworks Group

"What a fantastic meeting! With your help we've begun a process that will take MasterGuard to a whole new level."

— Mike Chapple, President & CEO EDC Eagle Distributing Company

"The two days were better than I even anticipated. I was looking forward to it, but it also created a teambuilding aspect; it's going to build a culture for our team."

— Nicole Ashby, SVP Sanofi-Pasteur Pharmaceuticals

"We can't say enough about the phenomenal experience we've had working with Tony Jeary and his incredible results-oriented performance team. From the very first moment we met, our company went from 0 to 60, and we haven't had a chance to blink yet!"

— David Rosenbaum, Principal, Creative Nightscapes

"Tony's work has been very successful in helping us evaluate the general status of Hillwood in exploring our branding matrix, performance standards, competition evaluation, developing team synergy. The sessions proved invaluable in making our company leaders' objectively evaluate the company, and in establishing goals for better performance."

— Russell Laughlin, Hillwood Properties, A Ross Perot Company

"I appreciate your contacts, your insights into book publishing, your incredible sense of presentation on multiple levels and your belief in me and what I can accomplish. Finally, the fact that you show up on time, dressed to play, and ready to win every time we're together."

— Dan Taylor, Author and Financial Advisor

"You exceeded my expectations. I am confident you will book a lot of future sessions as a result of helping us this week. We will be back."

— Don Arnold, Centex Homes

"I want to thank you for your contributions to SOURCECORP as we have grown from a start-up to a \$400 million public company. Your involvement has been invaluable in clarifying key issues, building consensus and developing action plans. I believe one reason you are so effective is the fact that you are always very prepared. You do your homework ahead of time, are always prepared, connect to the audience in a relevant manner, and are flexible enough to address new issues that develop. I also recognize the contributions from your team, which allows you to focus all of your time on your highest value added."

— Ed Bowman, President & CEO SOURCECORP

"Just wanted to say thank you for changing my paradigm. I thought I was a big thinker and that I had seen everything. I was wrong."

— Steve Gardner, President, 5 Star Speakers

"It was a great day! Thanks for keeping us on task and for facilitating a very productive discussion."

— Rich Giles, Sr. VP First Command

"We had our first meeting using your techniques—meeting normally averages 1 1/2 to 2 hours—we came in at 1 hour and 20 minutes! Actions were defined, we pushed ourselves to move through the meeting more effectively."

— Mike Wallace, President UNACLAD division of Bridgestone/Firestone

"Your session on Improving Business Development taught our sales associates new skills that they could use every day. I have made joint calls with the team members, they are putting to good use the ideas you shared. I would highly recommend you and your team to other companies!"

— Laura Easley, VP of Sales, Transportation Insights

"Tony Jeary's seminars are awesome! I went to 2 of them and plan to do more. They were awesome for goal setting, positive mental attitude, marketing, strategic planning and getting ideas that will improve your business."

— Ed Wolski, MD, CEO WOL-MED Pain Management

"What a day! In fact, what a week of work done in a day! You bring all new meaning to efficiency and effectiveness..."